

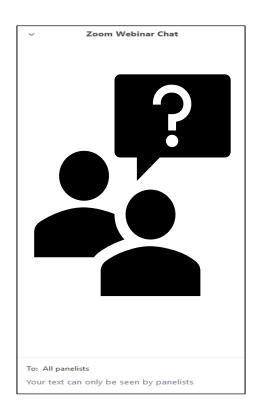


Bidder Information Session DSP VI September 2025 Solicitation

Katie Orlandi, NERA **Dani Honan**, NERA **Luke Heald**, NERA

Questions?

- All lines have been placed on mute, but you may submit written questions throughout the presentation.
- To submit questions to the panelists, **please click on the "Chat" icon on the bottom of your screen.** The chat panel will appear on the right. Type in your question and click "Enter".





Disclaimer

Any statements herein describing or referring to documents and agreements are summaries only and are qualified in their entirety by reference to such governing documents.

These governing documents are:

- Commission Opinion and Order related to PECO's Sixth Default Service Program ("DSP VI") in Docket No. P-2024-3046008 and dated November 7, 2024
- RFP Rules and the Addendum to the RFP Rules (posted July 29, 2025 and August 12, 2025, respectively)
- PECO Energy Company Pennsylvania Default Service Supplier Master Agreement ("Uniform SMA") (posted July 29, 2025)

Please see the RFP website for complete documentation:

https://www.pecoprocurement.com/



NERA is the Independent Evaluator

 To ensure a transparent process for the RFP, PECO Energy Company has hired NERA to be the third-party Independent Evaluator for the solicitations

NERA's role is:

- To be the main point of contact with RFP Bidders
- To ensure the RFP Rules, as approved by the PUC, are followed
- To ensure Bidder Qualifications are evaluated equitably and fairly
- To evaluate Bids on a price-only basis
- To present the results to the Commission



Agenda

- Overview of DSP VI and Products in this Solicitation
 - What is new for DSP VI?
- RFP Process Overview
- Contract Details and Rates
- RFP Process Details
- RFP Website
- Questions







Overview of DSP VI Products in this Solicitation

DSP VI Overview

- Default Service customers are those who:
 - Do not elect to take service from an EGS or
 - Return to PECO after receiving service from an EGS
- Eight (8) solicitations to procure Default Service supply held in March and September of each year 2025 2028
- Supply procured generally for the period **June 1, 2025 to May 31, 2029**, but some contracts extend beyond June 2029.
- Full requirements service includes energy, capacity, ancillary services, certain transmission services, and Alternative Energy Portfolio Standard ("AEPS") requirements
- New! What is new for DSP VI?
 - A capacity proxy price true-up mechanism has been added to the contract due to delays in PJM's Reliability Pricing Model
 - The load cap for Consolidated Large Commercial and Industrial class has increased from 50% to 75%

Customer Classes in DSP VI

Class	Description	Criteria
RES	Residential	All Residential Customers
SC	Small Commercial	Less than 100 kW of annual peak demand
CCI	Consolidated Large Commercial and Industrial	100 kW or greater of annual peak demand



Product Characteristics

Class	Basis	Contract Lengths	Procurement Frequency	
RES	Fixed Price Supplier is paid on the basis of:	Laddered and overlapping	T	
SC	 Supplier's average winning bid price for each MWh of load served Price is an all-in price 	one-year and two-year products	Twice a year	
CCI	 Spot Price Supplier is paid on the basis of: Energy priced to PJM's Day-Ahead spot market (PECO_RESID_AGG zone) Capacity obligations priced to RPM Supplier's average winning bid price for each MWh of load served 	12 months	Once a year	



DSP VI Tranches

• Default Load for each Class is divided into **tranches**, each representing a fixed percentage of the Default Load for the Class

Class	Total Tranches	% Size of a Tranche	Total Peak (MW)	Default Peak (MW)	MW- Measure of a Tranche
RES	62	1.60%	4,033.96	3,183.83	50.84
SC	24	4.17%	1,038.48	527.30	21.97
CCI	8	12.50%	3,003.40	239.75	29.97



Products in this Solicitation

- A product has three **labels**: the Class, the length of the supply period, and the start of the supply period
- Products procured in this solicitation:
 - RES-12-Dec25 and RES-24-Dec25
 - SC-12-Dec25 and SC-24-Dec25
- Load caps:
 - RES and SC Classes: Default Service customers of these classes have no greater than a 50% exposure to any one Default Supplier at any given time
- Solicitation specific information, including the number of available tranches by product and load caps, are located in the Addendum to the RFP Rules



Residential Products and Load Caps

Products	Available Tranches	Load Caps Apply to an RFP Bidder When an RFP Bidder:	Load Caps
RES-12- Dec25	12	Won more than 19 RES-24-Jun24 and RES-24-Dec24 tranches under DSP V and RES-12-Jun25 and RES-24-Jun25 tranches under DSP VI	31 less RES-24-Jun24 and RES-24-Dec24 tranches won under DSP V and less
RES-24- Dec25	9	Won more than 22 RES-24-Jun24 and RES-24-Dec24 tranches under DSP V and RES-12-Jun25 and RES-24-Jun25 tranches under DSP VI	RES-12-Jun25 and RES-24- Jun25 tranches won under DSP VI



Commercial Products and Load Caps

Products	Available Tranches	Load Caps Apply to an RFP Bidder When an RFP Bidder:	Load Caps
SC-12-Jun25	6	Won more than 6 tranches of SC-24- Jun24 and SC-24-Dec24 under DSP V and SC-12-Jun25 and SC-24-Jun25 under DSP VI	12 less SC-24-Jun24 and SC-24-Dec24 under DSP V
SC-24-Jun25	3	Won more than 9 tranches of SC-24- Jun24 and SC-24-Dec24 under DSP V and SC-12-Jun25 and SC-24-Jun25 under DSP VI	and less SC-12-Jun25 and SC-24-Jun25 tranches won under DSP VI







RFP Process Overview

Schedule

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY		
	September Septem					
Aug 25	26	27	28	29		
			Part 1 Form Available			
Sep 1	2	3	4	5		
	Decision on Alternate Guaranty Forms	Part 1 Window Opens				
8	9	10	11	12		
	Part 1 Date (Part 1 Window Closes)		Part 1 Notification Date	Part 2 Window Opens		
15	16	17	18	19		
		Bid Submission Training	Part 2 Date (Part 2 Window Closes)			
22	23	24	25	26		
Part 2 Notification Date	Bid Date (Bids are Due)	IE Provides Report to the Commission	Commission Decision (close of business)			

PUC Approval Process

- RFP results are contingent on final PUC approval
- Independent Evaluator submits confidential report on lowest-priced bids to PUC on the day after Bid Date
- The PUC will issue a decision within **one business day** of receipt of confidential report
- Information regarding solicitation released within 15 days of the close of the solicitation



Proposal Process is Entirely Online

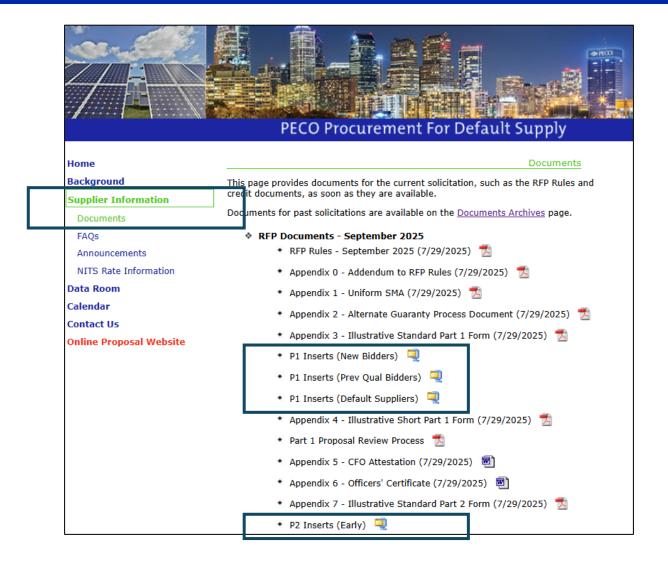
Part 1 and Part 2 Proposal will be submitted through online forms

The Proposal process is entirely online

- Provide required information
- Upload or email supporting documents
- Upload or email signature pages ("Inserts")
- The Pre-Bid Letter of Credit submitted by electronic means



Download Inserts from the RFP Website





New RFP Bidders Must Register for an Account





Current Account Holders and Account Activation

- Current account holders do not need to re-register for an account to access the online forms
- For bidders that qualified to participate in a solicitation under DSP V in 2023 or 2024, or DSP VI in 2025, the email to activate the account will be sent to the Representative of the RFP Bidder
- For account holders that registered for an account under DSP V in 2023 or 2024, or DSP VI in 2025, the email to activate the account will be sent to the person that registered for the account
- All account holders including current account holders listed on this slide must activate
 their account anew for this solicitation by following the instructions provided in the email

The Independent Evaluator will send instructions for accessing and completing the online qualification forms to current and new account holders prior to the opening of the Part 1 Window



Accessing the Proposal Website

- The URL for the online form website is <u>dspproposal.com</u>
- The site is also accessible from links on the RFP website





PECO Procurement For Default Supply

Home

Background

Supplier Information

Data Room

Calendar

Contact Us

Online Proposal Website

Welcome to PECO Energy Company's ("PECO") website for the purchase of supply starting June 2025 under its sixth Default Service Program ("DSP VI"). The Pennsylvania Public Utility Commission ("PaPUC" or "Commission") rendered a decision on PECO's DSP VI (Docket No. P-2024-3046008) in its Order dated November 7, 2024.

There will be eight (8) solicitations to procure Default Supply for the period June 1, 2025 through May 31, 2029 and for a portion of the requirements for the period beyond June 1, 2029, Solicitations are expected to be held in March and September of each year, starting with a solicitation in March 2025 and ending with a solicitation in September 2028.

There are three classes of customers: the residential class, the small commercial class, and the consolidated large commercial and industrial class. Default Supply is procured through a Request for Proposals ("RFP") process for various supply periods. The RFP will procure tranches for full requirements service on a fixed-price basis for the residential and small commercial classes. The RFP will also procure full requirements service with energy priced to the PJM day-ahead spot market for the consolidated large commercial and industrial class.

This website is managed by the Independent Evaluator, NERA Economic Consulting ("NERA"). This website will serve as the primary source of information and documents related to solicitations under PECO's Default Service Program, Please check back often for updated information and documents.

To receive updates and information regarding the PECO solicitations directly via e-mail, please use our automated form to register for our mailing list.

For clarifications regarding the PECO solicitations, please use our automated form to ask a question. To contact the Independent Evaluator, please click here.

For more information on PECO, please visit the PECO website: www.peco.com. For more information on the Independent Evaluator, NERA, please visit the NERA website: www.nera.com.

Click here for the Online Proposal Website

Contact Us

Home

Important Dates:

- Wed 8/20/2025 Bidder Information Webcast
- Tue 9/9/2025 Part 1 Date
- Thu 9/11/2025 Part 1 Notification Date
- Thu 9/18/2025 Part 2 Date
- Mon 9/22/2025 Part 2 Notification Date
- Tue 9/23/2025 Bid Date

Recent Announcements:

 07/29/2025 - PECO RFP -ANNOUNCING the September 2025 Solicitation under PECO's DSP VI; POSTING: RFP Documents NEW>>









Contract Details and Rates

Contract under DSP VI

- The Uniform SMA for DSP VI is unchanged from DSP V except for the addition of the capacity proxy price true-up mechanism
 - A redline to the DSP V version was filed with the petition for DSP VI as PECO Exhibit SD-3 beginning on page 204 and is available on the PUC's website here:

https://www.puc.pa.gov/pcdocs/1815136.pdf

- Appendix D includes the PJM Billing Statement line items and identifies the responsible party for each item
- Default Suppliers are required to complete Appendix H Form of Generation Supply Report with a percentage breakdown of energy supplied by source by March 31 of each calendar year
- RFP Bidders that adhere to the ISDA U.S. Stay Protocol may elect for both the RFP Bidder and PECO
 to execute Appendix I at the point of contract execution to incorporate necessary terms of the ISDA
 U.S. Stay Protocol
 - Please see Appendix I of the Uniform SMA posted to the RFP website for additional information



Capacity Proxy Price Mechanism

- If the results for the BRA under PJM's RPM for a deliver year relevant to a product in the solicitation are not announced by PJM at least five (5) business days prior to the Bid Date, a Capacity Proxy Price ("CPP") will be established for that delivery year
 - The BRA result for the 2027/28 delivery year will not be announced by PJM at least five (5) days prior to the Bid Date. The Capacity Proxy Price to be used for the 2027/28 delivery year for purposes of the Capacity Supplement in the Transaction Confirmation is provided on the following slide.
- As described in the Capacity Supplement,
 - A true-up takes place in each Billing Month of the delivery year for which a Capacity Proxy Price is used
 - Default Supplier is paid (or pays) the sum, over all days of the Billing Month, of the difference between the Capacity Price actually charged for load served for the Delivery Point and the Capacity Proxy Price, multiplied by the amount of Capacity for the day reported as the Default Supplier's Capacity obligation by Buyer to PJM for the Transaction



Capacity Proxy Price Mechanism

- The Capacity Proxy Price equals the average of the most recent results under PJM's RPM for the two most recent Delivery Years for which PJM has held a capacity auction
- For this September 2025 solicitation, the Capacity Proxy Price for the 2027/2028 delivery year will be set equal to the average of the 3rd Incremental Auction result for the 2025/2026 delivery year for the PECO Zone and the BRA result for the 2026/2027 delivery year for the PECO Zone as shown below.

Product	Delivery Period	Capacity Proxy Price Applies?	Delivery Period During Which the Capacity Proxy Price Applies	Capacity Proxy Price (\$/MW- Day)
RES-24-Dec25	12/1/2025 – 11/30/2027	Yes	6/1/2027 – 11/30/2027	\$299.93
SC-24-Dec25	12/1/2025 – 11/30/2027	Yes	6/1/2027 – 11/30/2027	\$299.93



Credit Requirements

- For **fixed-price products**, credit exposure to PECO is based on Mark-to-Market exposure calculations net of Accounts Receivable / Accounts Payable to Supplier
- Performance assurance requirements will depend upon a credit evaluation using criteria specified in the Uniform SMA
- Standard Guaranty and Post-Bid Letter of Credit provided as exhibits to Uniform SMA



AEPS Requirements

- Default Suppliers are responsible for providing Alternative Energy Credits ("AECs") during the term of the Uniform SMA for PECO to comply with the AEPS Act, as well as other Orders, regulations and rules
- Each AEC is issued for each MWh of generation from a qualified alternative energy system
- All solar credits must be compliant and eligible to be retired in Pennsylvania in accordance with implementation of Act 40 of 2017; all tier II credits must be compliant and eligible to be retired in Pennsylvania in accordance with implementation of Act 114 signed into law in November 2020
- If AEPS requirements change Default Suppliers are responsible to comply with any new obligations
- Each Default Supplier specifies the average cost for Non-Solar Tier I, Solar Tier I and Tier II AECs as part of the Transaction Confirmation process

	Percent of Total Retail Electric Sales			
Reporting Period	Reporting Period Tier I Solar Tier I Tier II			
6/1/21 – 11/30/27	8.00%	0.5000%	10.00%	



PECO Allocation of Separately Procured AECs

- Under the Uniform SMA, a Default Supplier's AEPS obligation may be reduced by a number of AECs allocated to the Default Supplier in the Transaction Confirmation
 - Any PECO AECs allocated to Default Supplier's AEPS Obligation remain the property of PECO and are not transferred to the Supplier
- AECs will be allocated to each tranche as follows:

Tier I (Solar) AECs Per Tranche						
Product	Supply Period	EY 25/26	EY 26/27	EY 27/28		
RES-12-Dec25	12/1/2025 – 11/30/2026	76	0	0		
RES-24-Dec25	12/1/2025 – 11/30/2027	76	192	0		
SC-12-Dec25	12/1/2025 – 11/30/2026	51	0	0		
SC-24-Dec25	12/1/2025 – 11/30/2027	51	128	0		



Rate Translation: Determination of Retail Rates

- The Default Service **rates for a Class** are calculated on the basis of prices determined through the RFP
- For the **RES Class**, rates also include purchases by PECO for approximately 1% of the Default Load
 - PECO to hold Solar RFP under DSP VI to offset spot purchases to serve the approximately 1% (more information in Paragraph I.1.11. of the RFP Rules)
- Rates also incorporate a quarterly true-up and administrative costs (See PECO's GSA Tariff)
- PECO offers TOU default service rate options for RES and SC default customers with smart meters (except for customers in PECO's Customer Assistance Program)
- A Default Service rate calculation model is posted to the PECO website:
 - https://www.peco.com/MyAccount/MyService/Pages/ElectricPricetoCompare.aspx



New York Power Authority Contract

- Under a multi-state arrangement, PECO receives for the benefit of its residential customers an annual allocation of capacity and associated energy from the St. Lawrence hydroelectric project operated by the New York Power Authority (NYPA) and administered by the Allegheny Electric Cooperative, Inc as NYPA's bargaining agent
- Allocation is dependent upon the number of residential customers PECO serves; PECO's allocation for energy year 2025/26 is 5.807 MW
- Supplier's residential tranches are a share of the Default Load for the Residential Class, which
 excludes this allocation







RFP Process Details

Overview of RFP Process





Alternate Guaranty Process (optional)

- RFP Bidders with corporate policies that preclude them from using the standard guaranty can request consideration by PECO for an alternate guaranty form
- Requests for review were due by August 12, 2025
- RFP Bidders will have the opportunity to propose modifications to the Standard Guaranty during the Part 1 Window



Part 1 Proposal

There are three types of RFP Bidders for the purposes of the Part 1 Proposal:

- 1. New RFP Bidders (that have not previously qualified under DSP VI)
- Prev Qual Not DS (that have previously qualified but have not executed a Uniform SMA for tranches won under DSP VI)
- 3. **Default Suppliers** (that have previously qualified and have executed a Uniform SMA for tranches won under DSP VI)

Default Suppliers and **Prev Qual – Not DS** RFP Bidders may be eligible to use an abbreviated Part 1 Proposal Process



Part 1 Requirements

1. Contact Information (section 1)

- List Name and Address of the RFP Bidder
- Designate an Officer and Representative
- Nominees (optional)

2. Financial and Credit Requirements (section 2)

- Quarterly financial statements and credit ratings
- Additional requirements for Agency Agreement (if applicable)

3. Information to prepare the Uniform SMA (section 3)

 RFP Bidders either submit the required information or certify to providing the information after the Bid Date **All Bidders**

All Bidders

New and Prev Qual – Not DS



Part 1 Requirements (continued)

- 4. Make Representations and Certifications (section 4)
 - Bidders have the option to submit the representations required by the Part 2 Form during the Part 1 Window for early processing
- 5. Foreign RFP Bidders and Foreign Entities (section 5)
- 6. Justification of Omissions (section 6)
 - If any of the information cannot be provided, explain here to avoid a Deficiency Notice
 - Also, space for additional uploads

All Bidders

All Bidders

All Bidders

Part 1 Proposals are due on Tuesday, September 9, 2025.



Section 3: Modifications to Credit Instruments

- RFP Bidders may submit requests for modifications to the Standard Letters of Credit (LOCs) and Standard Guaranty
- Responses to proposed Pre-Bid LOC and Standard Guaranty modifications within 2 business days
- Responses to proposed Post-Bid LOC modifications within 7 business days
- All approved modifications are posted to the Supplier Information page of the RFP website before the Part 2 Window

Check list before proposing modifications

Go to Pecoprocurement.com→ Supplier Information→ Documents



Proposal Review Process

- When you submit the online form the Independent Evaluator will review your proposal promptly
 - During the evaluation of your proposal, your account will be temporarily locked
- If deficiencies are noted, Bidders are advised:
 - On the same day if materials received before noon
 - Next business day otherwise
- A deficiency notice will list the items that are deficient or require clarification and bidders will generally have until the deadline for the Part 1 Proposal or one (1) business day to respond to a first request for additional information



Part 1 Notification

An RFP Bidder is notified whether it has qualified to submit a Part 2 Proposal by Thursday,
 September 11, 2025 (the Part 1 Notification Date)

Contents

- 1. Credit assessment based on financials submitted with the Part 1 Proposal
- 2. Customized Bid Form and instructions for bid submission
- 3. Confidential login information to test secure file transfer system during training and to submit Bids on the Bid Date



Part 2 Requirements

Online Form

- 1. Certifications and Representations
- 2. RFP Bidders have additional requirements if
 - relying on the financial standing of a RFP Guarantor
 - submitting a Proposal with a foreign entity as RFP Bidder, Guarantor or Principal

Pre-Bid Letter of Credit submitted electronically

3. The Pre-Bid Letter of Credit must be submitted as an electronic PDF file via electronic means only to the Independent Evaluator at <u>PECOProcurement@nera.com</u>

Part 2 Proposals are due on Thursday, September 18, 2025.



Part 2 Proposal Credit Requirements

- All RFP Bidders must submit an executed Pre-Bid Letter of Credit
 - \$250,000 per tranche bid on the RES and SC products
- Maximum amount of Pre-Bid Letter of Credit:
 - \$7.5M for fixed-price
 - Depending on bidder-specific load caps, it is possible that an RFP Bidder will not be able to bid on all tranches
- Must use standard form, or standard form incorporating only approved modifications posted to the RFP website







Bid Submission Process

What is a Bid?

- A Bid is a price in **\$/MWh** for one tranche of a product
 - Automatically rounded to the nearest cent
 - Binding until six (6) business days after the Bid Date
 - Must be supported by sufficient security
- Bids will be evaluated by the Independent Evaluator on a price-only basis

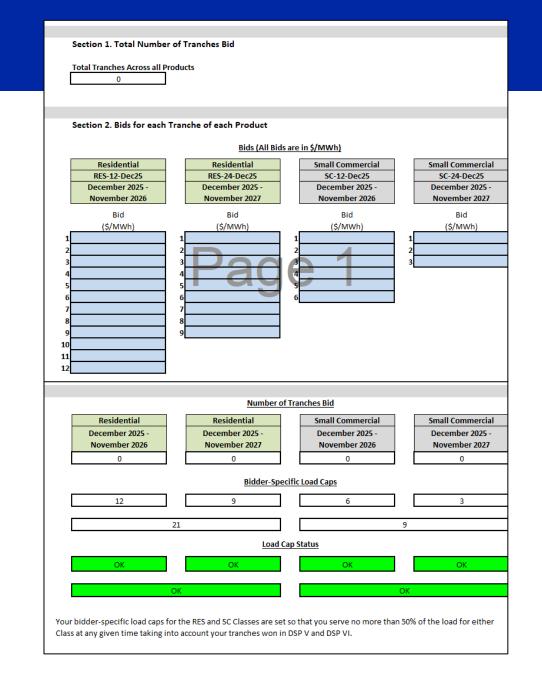


Bid Form

Enter Prices

Running Totals

Check Load Caps





Bid Date Process

- Bids must be submitted between 10 AM and 12 PM noon on Tuesday, September 23, 2025 (Bid Date)
 - Bids submitted online through a secure file transfer system
 - Independent Evaluator calls and confirms receipt within 30 minutes
 - RFP Bidders have an opportunity to correct errors. RFP Bidders are encouraged to submit early for this reason!
 - RFP Bidders will have at minimum 10 minutes to resubmit a non-conforming Bid Form
 - By 3 PM on the Bid Date, Independent Evaluator determines lowest-priced bids, and informs RFP Bidders whether they are provisional winners

RFP Bidders may participate in a training session on Wednesday, September 17, 2025



Post-Bid Process from the RFP Rules

Sep. 23 (by 3PM) Independent Evaluator notifies RFP Bidder

Sep. 24 (by 12PM) • RFP Bidders provide info to prepare SMA and guaranty (if applicable) if not provided with P1 Proposal

Sep. 25

• **PUC** issues a decision

Sep. 29 (by 12PM) • **PECO** executes Transaction Confirmations, SMAs, and guaranty using digital signature and emails documents to winning suppliers

Sep. 30 (by 2PM) • **RFP Bidders** execute the Uniform SMA (including transaction confirmation) and guaranty (if applicable) using a digital signature and return the documents by email; post additional security (if needed) by close of business on September 30



Information Released to Public

- Key information about prices is released **15 days** after the solicitation:
 - Weighted average price for each product procured
 - Number of tranches of each product procured







The RFP Website

Central Source for RFP Information

https://pecoprocurement.com/

- Supplier and regulatory documents
- Data Room with historical data
- Calendar page
- Contact us page to register to receive email announcements
- Archive page of postings from past solicitations



Ask a Question

- Contact Us / Ask a Question
 - RFP Bidder questions answered within 2 business days
 - New FAQs posted to RFP website every Wednesday (without identifying information)
 - Supplier Information / FAQs
 - Alternatively, you can email your questions to <u>pecoprocurement@nera.com</u>





Questions?

• To submit questions to the panelists, please click on the "Chat" icon on the bottom of your screen. The chat panel will appear on the right. Type in your question and click "Enter".

